MAFUTECH
Where Tech Meets Business

Services & Pricing Guide

Tailored technology solutions for startups and growing businesses

All pricing reflects ranges. Your exact investment is scoped to your specific needs.

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All pricing in South African Rand (ZAR). Ranges indicate starting investment — final scope is confirmed during discovery.

How We Work

We build and manage technology systems for businesses that want to grow without the overhead of a full in-house IT team. Every engagement starts with understanding your specific situation. The packages below are starting points, not rigid boxes.

Our work spans four areas:

- Website development and ongoing platform care
- Remote-first IT: domain, tenant, user and device management
- Cloud solutions: hosted infrastructure and managed environments
- Digital transformation and security advisory

> **Our approach to pricing**
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> All investment ranges reflect the nature of bespoke work. The actual cost depends on your team size, technical environment, and scope. We'll confirm a fixed monthly investment after a short discovery conversation. There are no surprises.

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Getting Started — One-Off Launch Packs

If you're starting from scratch, these once-off setup packages get your foundations in place before moving to a monthly retainer. They're designed to be practical, affordable, and fast to deploy.

Website Launch Pack

R2,500 – R5,500 once-off

- Domain registration & DNS configuration
- Up to 5-page website deployment
- SSL certificate setup
- 1–3 business email accounts
- Basic SEO configuration
- Handover documentation & walkthrough

Domain + Tenant Onboarding Pack

R3,000 – R7,000 once-off

- Domain registration & DNS setup
- Microsoft 365 or Google Workspace tenant
- Up to 5 user accounts & business email
- MFA & basic security policy configuration
- Shared drives & calendar setup
- Handover documentation & team walkthrough

Both packs pair naturally with our Spark or Foundation monthly retainers once you're ready to hand over ongoing management.

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Website & Platform Care

Ongoing maintenance, monitoring, performance management, and technical support for your website or digital platform. From basic protection to full platform management.

Tier	Investment (monthly)	Included support	Key deliverables
Spark NEW	**R1,200 – R3,000**	3–5 hrs/month	• Uptime & speed monitoring • Monthly backups • SSL renewal management • Basic security patching • Email-based support
Foundation	**R3,000 – R5,500**	5–8 hrs/month	• Everything in Spark • Weekly backups & recovery planning • Bug troubleshooting & minor fixes • Basic SEO & analytics support • Monthly status report
Growth	**R5,500 – R11,000**	10–15 hrs/month	• Everything in Foundation • Content & copy updates • Design tweaks & new page builds • Mobile & cross-browser optimisation • Monthly SEO & performance report
Accelerator	**R11,000 – R15,000**	20–40 hrs/month	• Everything in Growth • CRM, email & payment integrations • Course/platform management • UX & conversion reviews • Bi-weekly reporting & strategy sessions
Enterprise	**From R15,000** Custom quote	Dedicated / SLA-based	• Everything in Accelerator • Multi-site & multi-brand platforms • SSO & enterprise system integrations • Dedicated account lead & SLAs • Security & POPIA compliance reviews • Architecture & roadmap sessions

One-off website builds and major redesigns are quoted separately based on scope. Development rates: R600 – R1,200/hr, or a fixed project quote.

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Remote-First IT & Tenant Management

We manage your cloud-based IT environment so your team can work securely from anywhere. This covers your Microsoft 365 or Google Workspace tenant, user accounts, devices, and day-to-day IT support.

Tier	Investment (monthly)	Included support	Key deliverables
Spark NEW	**R1,500 – R3,500**	3–5 hrs/month	• Up to 5 users • Basic user account management • Password resets & access support • Email & domain troubleshooting • Remote support via ticket/email
Foundation	**R3,500 – R9,000**	6–10 hrs/month	• Up to 15 users • Remote helpdesk support • OS patching & antivirus management • User & licence management • Monthly health check & report
Growth	**R9,000 – R22,000**	15–25 hrs/month	• Everything in Foundation • Endpoint management (M365/Intune) • Cloud backup management • Scheduled remote support • Monthly reports & recommendations
Accelerator	**R22,000 – R30,000**	Unlimited / SLA-based	• Everything in Growth • Priority SLA response times • Full device & user fleet management • Proactive threat monitoring • Vendor & licence management
Enterprise	**From R30,000** Custom quote	Dedicated / SLA-based	• Everything in Accelerator • Large & multi-site user bases • Entra ID SSO & SCIM provisioning • Conditional Access & compliance policies • Multi-tenant & hybrid environments • Dedicated account lead & quarterly reviews

Note: Third-party infrastructure costs (Microsoft 365 licences, Google Workspace subscriptions, etc.) are billed separately at cost. Our fee covers management and support only.

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Digital Transformation & Security Advisory

Strategic advisory services that help you understand where your business is digitally, where it needs to go, and how to get there securely and efficiently.

Tier	Investment (monthly)	Included support	Key deliverables
Spark NEW	**R4,000 – R8,000**	2–4 hrs/month	• Basic security posture review • 1 advisory session per month • Digital readiness assessment • Priority recommendations summary
Foundations	**R8,000 – R25,000**	4–8 hrs/month	• Current-state IT/digital audit • Basic digital roadmap • 1–2 leadership workshops • High-level recommendations report
Growth	**R25,000 – R60,000**	10–20 hrs/month	• Everything in Foundation • Process digitisation recommendations • Tech stack evaluation • Staff training sessions • Regular leadership check-ins
Accelerator	**R60,000 – R80,000**	20–40 hrs/month	• Everything in Growth • Full programme management • Pilot projects & prototypes • KPI setup & measurement • Board-level advisory & reporting
Enterprise	**From R80,000** Custom quote	Custom / dedicated	• Everything in Accelerator • Enterprise architecture & cloud strategy • Security & governance frameworks (POPIA) • Multi-year transformation roadmap • Executive & board-level partnership

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Ad-hoc & Project-Based Work

Work that falls outside a monthly retainer (emergency support, once-off projects, or specialist consulting) is charged at the rates below. All projects begin with a brief scoping conversation to confirm requirements and provide a clear quote.

Service type	Rate range (per hour)	Typical engagements
General IT support	**R500 – R900 / hr**	Helpdesk, user support, account troubleshooting, basic fixes
Web development	**R600 – R1,200 / hr**	Custom builds, MVPs, redesigns, integrations, prototypes
Cloud & infrastructure	**R900 – R1,800 / hr**	Migrations, architecture, containers, cloud security audits
Senior advisory	**R1,200 – R2,500 / hr**	Strategy, transformation, discovery workshops, vendor evaluation
Fixed-scope projects	**Quoted per scope**	One-off builds, audits, migrations — priced on requirements

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How to Get Started

01

Book a discovery call

We spend 30 minutes understanding your business, your current setup, and what you need. No jargon, no pressure.

02

Receive a tailored proposal

We send a clear proposal outlining the recommended package, scope, and fixed monthly investment. No range — a confirmed number.

03

We onboard and get to work

Onboarding typically takes 3–5 business days. We handle the setup, document everything, and give you a clear picture of your environment.

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